

How did you like your Master's programme in Real Estate?

Timo Hänni

Graduate Trainee Program –
Vontobel



"The MScRE is an extremely versatile and diversified Master's programme. Great importance is attached to the theoretical and practical combination of Real Estate and Banking & Finance topics. In addition, the curriculum is enriched with a multitude of international interactions and experiences. I regard the MScRE as a profound education that opens the door to the real estate and banking & finance industry for graduates."

Lukas Manuel von Rotz

Senior Consultant, Team Leader & Project
Partner, Drees & Sommer



"The Master's programme offers an ideal starting point for gaining a foothold in the versatile and complex world of real estate. All aspects of the real estate business are conveyed in a sustainable manner, so that a solid specialist knowledge can be developed."

Leoni Esra Hercher

Fund Analyst, Real Assets,
AXA Investment Managers



"The Master of Science in Real Estate is a unique opportunity to examine the methods of the real estate industry and its current market situation. The program offers a variety of financing methods designed not only to familiarize students with the real estate market, but also to become acquainted with other financial instruments and their mutual effects. The opportunity of the dual study program at Lingnan University in Hong Kong majoring in International Banking and Finance is highly valuable for getting to know the entire financial market and its international implications. Excursions to foreign real estate markets and their current market situation are another great benefit of this programme."

The Lucerne School of Business

The Lucerne School of Business is part of the Lucerne University of Applied Sciences and Arts and Central Switzerland's centre of excellence for advanced management education. With its teaching, research and consultancy services, the School of Business actively and effectively contributes to the development of a knowledge society. It trains specialist and executive staff and assists organizations and institutions in finding answers to current and future challenges in business and economics.

The School's degree programmes include a Bachelor's course in Business Administration with eight specializations, a Bachelor's course in International Business Administration with three specializations, and three consecutive Master's programs. Finally yet importantly, the institution is the largest provider of post-graduate and further education programs of all Swiss Universities of Applied Sciences.

The Lucerne University of Applied Sciences and Arts maintains close links to other universities and partners from industry and government. The School's four institutes are centres of excellence with a national and international reputation.

The Lucerne School of Business

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Lucerne University of
Applied Sciences and Arts

HOCHSCHULE LUZERN

Business

Master of Science in Real Estate

www.hslu.ch/msc-re

FH Zentralschweiz

Highlights

10 reasons to study Real Estate at the Lucerne School of Business

1. You benefit from high-quality studies in a personal atmosphere and with international students from all around the world
2. Take advantage of our unique offer even without a degree in Real Estate
3. You gain international experience with several intensive weeks abroad each semester
4. Double Degree? No Problem!
5. Your entire study course in English
6. You wish to become a member of RICS? Our Programme is strongly connected to the RICS!
7. Working up to 50% while completing your degree
8. Our career service helps you to find a job
9. You want to be an Entrepreneur? We offer support on your path towards self-employment!
10. We offer you several language courses at our language centre

Entry requirements

The following admission requirements apply to the Master of Science in Real Estate:

- Bachelor's degree in Business Administration with a major in Real Estate, Banking or Finance (at least 24 ECTS credits)
- Ability to follow English language instruction at university level
- High motivation and performance (IELTS 6.0 – 7.0) or equivalent. The heads of the programme will assess the English level during the admission interview.
- Positive result of the admission interview

Application deadline: 15 May

Start of the programme: Mid-September (Week 38)

Exchange semester abroad: 3rd semester (participation voluntary)

Language of instruction: English

Tuition fee: CHF 800 per semester

Duration of the course:

4 part-time semesters

Campus benefits and information:

www.hslu.ch/campus-business

Place of Study: Classes take place at the new Campus Zug-Rotkreuz. The classrooms are located in the immediate vicinity of the rail station

Degree

Master of Science, Lucerne University of Applied Sciences and Arts, in Real Estate



Prof Dr
Michael Trübestein
MRICS
Head of Programme



Dr
Christian Kraft
Co-head of Programme

Application form and information

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Your Career and Working Opportunities

Future jobs include strategic key roles in the real estate industry and cover all areas of real estate management and investments e.g.:

- Investment funds/real estate private equity funds
- Listed real estate companies/real estate investment trusts
- Pension funds/insurance companies/family offices
- Real estate asset managers/asset management providers
- Real estate banking; Real estate investment banking
- Financial services companies; Real estate and financial consultancies
- Real estate and finance departments of companies across all sectors
- Real estate development

Your perspectives

The MSc in Real Estate is a research-based and, at the same time, a practice-oriented, consecutive management education with an international orientation. The degree lays the foundation for your successful career development.

Your classes

Compact courses, guided self-study and self-study in blended learning environments form an optimal mix. To ensure the combination of practice-orientation and research, all lecturers have in-depth knowledge in their field of specialization as well as current practical experience. All modules are based on problem-based learning, i.e. your learning resources are always based on practical cases and real world problems.

Your working opportunities

The course offers considerable freedom for those with families and/or part-time jobs by allowing them to work up to 50 % of regular working hours. This allows you to directly benefit from our practice partners and apply experience gained in your field.

Your Modules

Real Estate Asset Management

Developing successful strategic management alternatives of real estate assets, transaction strategies and optimization of returns in a national and international context.

Swiss Real Estate Market

Understanding the Swiss Real Estate Market with information about the current situation, economic models as well as real estate law.

Financial Environment in International Markets

Tax, Law and Finance: Become familiar with international trends, regulations, expectations but also opportunities, as well as the ability to adapt to local circumstances and to manage the resulting complexity.

Scientific Research

Evaluate and apply quantitative and qualitative research methods.

Real Estate Investment and Finance

Application of international investment structures and financing strategies as well as evaluation of current and future market developments and opportunities

Investments

Analyse and estimate key influencing factors for investment decisions in financial markets.

Leadership and Ethics

Solve complex leadership problems in a well-considered manner and in line with overriding objectives.

Practical Exercises in Research Methods in Real Estate

Effectively apply social-scientific research methods in dealing with specific case examples of aspects in real estate.

Real Estate Development

Understanding of different factors of successful real estate developments in an international context and application of successful development strategies.

Alternative Investments

Analyse alternative investments with regard to their contribution to risk and yield of portfolios and develop recommendations for an investment strategy.

Applied Research Project: Interdisciplinary Project in Real Estate

Carry out applied research projects (group work) on topics covering all modules. A development/feasibility study of a real site in cooperation with architects and planners guarantees a maximum benefit for a successful career.

Corporate Finance

Assess complex financing problems of real estate companies and develop effective solutions.

Master's Thesis in Real Estate

Write an independent piece of research-based work in the context of a practical research problem concerned with an aspect of one of the topics covered in the Master's programme.

Programme Overview

Preparation courses				
1st Semester	Module 1, 6 Credits Real Estate Asset Management	Module 2, 3 Credits Swiss Real Estate Markets	Module 3, 6 Credits Financial Environment in International Markets	Module 4, 9 Credits Scientific Research
2nd Semester	Module 5, 6 Credits Real Estate Investment and Finance	Module 6, 6 Credits Investments	Module 7, 3 Credits Leadership and Ethics	Module 8, 9 Credits Practical Exercises in Research Methods in Real Estate
3rd Semester	Module 9, 6 Credits Real Estate Development	Module 10, 6 Credits Alternative Investments	Module 11, 9 Credits Applied Research Projects: Interdisciplinary Project in Real Estate	Module 13a, 3 Credits Preliminary study for the Master's Thesis
4th Semester		Module 12, 6 Credits Corporate Finance		Module 13b, 12 Credits Master's Thesis in Real Estate

Credits = ECTS-Credits (1 Credit = 30 hours workload for students)