

# **Do Classical Music Reviews Matter?**

Classical music is enjoyed by an increasingly large audience. This is thanks to renewed interest in high-quality recordings and collectables, and access to new streaming and digital platforms where classical music is easily accessible and low cost.

But who listens to classical music recordings? And do these people value professional music critique?

Our research shows how varied the classical music market is in terms of listening habits, opinions and experiences, and that most classical music listeners value professional reviews from expert, unbiased critics.

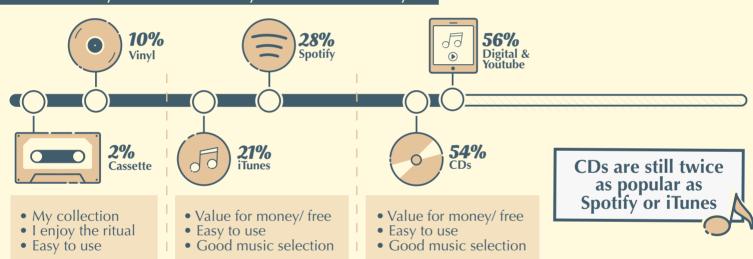


# Classical *Music* listeners



1200 people surveyed Age 17-85 (44yro average) Spread across genders Not musically elite

#### What are your favourite ways to listen and why?



# Do you pay for music?



45% Never



**21%** Rarely



14% Occasionally



**45%** of listeners never pay for classical music

### Where do you look for opinion?



**67%**Radio



58%
Word of mouth



**42%** Streaming platforms

\* \* \*

# What influences you the most?



**67%** Word of mouth



**66%** Radio



**50%** Music magazines

Radio is the top source of opinion for classical music listeners **62%** of classical music listeners read/listen to professional reviews of classical music recordings. These listeners have certain expectations of the review as well as the critic.





741 people surveyed
Age 17-85 (46yro average)
Spread across genders
High musical engagement
and training

#### A good critic should be...



**a devoted referee** (constructive, respectful, open-minded, well informed, impartial, passionate)



an entertainer

(witty, inspirational)



a seasoned expert

(more than 10 years of experience, knowledgeable)

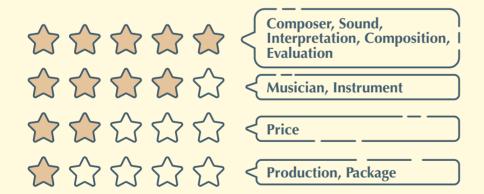


a musician (performer, composer)

#### What should a good review provide?



# Listeners believe that a good review should talk about...



Over 80% of listeners believe reviews should

- 1. Provide an informed verdict
- 2. Give guidance on purchasing and listening
- 3. Help the consumer appreciate the recording

Professional music critique matters and impacts on the market by directly influencing consumer choices. Despite the rise in technology and preference for digital formats, classical music listeners still seek out entertaining, information-rich, and fully justified written reviews. They value input from unbiased, passionate and seasoned experts who can mentor their listening and play a vital nurturing influence in the music industry.

Visit <a href="www.hslu.ch/reviewimpact">www.hslu.ch/reviewimpact</a> for more information about this survey and the publications. Project funded by the Swiss National Science Foundation (Grant 100016M\_162819) and the Lucerne University of Applied Sciences and Arts. This infographic is based on a collaborative research project between the Lucerne University of Applied Sciences and Arts and the University of Sheffield. This document is based on the research poster "How do you listen? Classical music listeners' habits and purchasing strategies" by E. Alessandri, A. Baldassarre, and V. J. Williamson. ICMPC/ESCOM, Graz, AT, July 2018.

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